

INTUITING THINKING TYPES (NT): KNOWLEDGE SEEKERS

NTs are motivated by a need to understand the world around them. They value competency and the powers of the mind.

ENTJ

Confident leader who likes to be in charge. Decisive and ambitious. Likes intellectual exchange. Ingenious and resourceful in solving complex problems. Innovative, analytical, and logical. Self-determined and independent. Aspires to be the best at whatever (s)he does.

ENTP

Outspoken and thrives on challenge and debate. Enthusiastic, charming, gregarious, and witty. Values freedom and independence. Innovative, enterprising, and resourceful. Spontaneous and impulsive. Risk-taker who is alert to all possibilities. Inquisitive and curious.

INTJ

Independent and individualistic. Has great insight and vision. Skilled in creating theories and systems. Drives self and others toward goals and self-improvement. Ingenious and creative problem-solver. Organized, determined, and good at follow-through. Responsible, reserved, and private.

INTP

Analytical and brilliant. Conceptual problem-solver and original thinker. Idiosyncratic and nonconforming. Values precision in thought and language. Notices inconsistencies, contradictions, and logical flaws in others' thinking. Independent, curious, and insightful. Private, aloof, and introspective.

SENSING JUDGING TYPES (SJ): DUTY SEEKERS

SJs are motivated by a need to be useful and of service. they like to stick to the standard ways of doing things and value the traditions, customs, and laws of society.

ESTJ

Outgoing, energetic, and dependable. Efficient, organized, and decisive. Likes administrating and being in charge. Excellent at organizing and deciding policies and procedures. Assertive, outspoken, and direct. Focuses on solving problems. Responsible, hardworking, and goal-oriented. Consistent, pragmatic, and logical.

ESFJ

Enthusiastic, sociable, and engaging. Likes to be needed and appreciated. Personable, sympathetic, and cooperative. Like being helpful, active in service organizations. Trustworthy, loyal, and responsible. Values harmony and shows love in practical ways.

ISTJ

Reserved, persevering, loyal, and careful. Systematic, organized, and focused on the facts. Hardworking, thorough, and good at follow-through. Down-to-earth, pragmatic, and trustworthy. Honor their commitments. Do what is "right" and expect the same of others. Calm and consistent in crisis.

ISFJ

Conscientious, trustworthy, and cooperative. Loyal, dependable, and self-disciplined. Strong work ethic, completes tasks on time. Excellent memory for details. Quietly friendly, thoughtful, and reserved. Often works behind the scenes helping others. Modest and unassuming. Warm, tactful, and gentle.

SENSING PERCEIVING TYPES (SP): ACTION SEEKERS

SPs are motivated by a need for freedom and action. They value and enjoy living in the here and now.

ESTP

Likes risk, challenge, and adventure. Energetic and constantly on the go. Lives life to the fullest. Alert, confident, and persuasive. Can be outrageous, direct, and impulsive. Competent, resourceful, and responds well to crises. Realistic, pragmatic, and matter-of-fact. Skillful negotiator.

ESFP

Caring, generous, cooperative, and enjoys helping others. Friendly, gregarious, energetic, vivacious, and charming. Often the life of the party. Tolerant and accepting of self and others. Has practical common sense. Accentuates the positive. Enjoys new experiences and has zest for life.

ISTP

Prefers action to conversation. Likes adventure and challenge. Does well in crisis. Enjoys working with tools, machines, and anything requiring hands-on skills. Resourceful, independent, and self-determined. Logical, realistic, and practical. Reserved, detached, curious observer. Storehouses of information and facts.

ISFP

Gentle, loyal, and compassionate. Appears reserved and unassuming. Quietly does things for others. Patient, accepting, and nonjudgmental. Has a live-and-let-live attitude. Sensitive to conflicts and disagreement. Has little need to dominate or control others.

INTUITIVE FEELING TYPES: (NF) IDEAL SEEKERS

NFs are motivated by a need to understand themselves and others. They value authenticity and integrity and strive for an ideal world.

<p>ENFJ</p> <p>Friendly, charming, enthusiastic, and socially active. Persuasive speaker and inspiring, charismatic leader who motivates others. Empathic, warm, helpful, and supportive. Can idealize people and relationships. Responsible, conscientious, and goal-oriented. Diplomatic and good at promoting harmony.</p>	<p>ENFP</p> <p>Warm-spirited, helpful, accepting, and compassionate. Full of enthusiasm and new ideas. Values freedom and autonomy. Good at communicating and inspiring action. Creative, spontaneous, positive, and fun-loving. Individualistic, insightful, and perceptive.</p>
<p>INFJ</p> <p>Sensitive, deep, and sometimes mystical. Single-minded regarding personal values and convictions. Has a rich inner life, and values personal integrity. Creative, original, and idealistic. Reserved, gentle, and compassionate. Enjoys solitude, yet has a strong need for harmony. Conscientious, determined, and persevering.</p>	<p>INFP</p> <p>Devoted, compassionate, open-minded, and gentle. Dislikes rules, orders, schedules, and deadlines. Likes learning and being absorbed in own projects. Has passionate convictions, and drive for ideals. Sets high standards for self. Idealistic, sensitive, and creative. Can be reserved and contemplative.</p>